#### **General Meeting Minutes**

#### Monday 9<sup>th</sup> January 2023

Attendance Register: As per Annex A

Meeting commenced at 7.33pm

Apologies - Nil

Meeting Welcome – President welcomed all members to the first General Members Meeting for 2023.

	Actions
Secretary – Cassie Booth	Previous minutes to be adopted (emailed to members) Accepted C. Shayler Seconded – C. Bird
	Nil
Secretary – Cassie Booth	Letter from GSDCQ -re Leishman German Shepherd Rescue - thankyou Wayne Wagstaff – Training info Letter from GSDCA from WUSV General Annual Assembly MOM 2022 (emailed on the 25 <sup>th</sup> November) Letter from GSDCA requesting an annual report from all member clubs Letter from GSDCA requesting Membership declaration for last financial year Letter from GSDCA – Agenda for upcoming AGM G. Stevenson email seeking approval regarding the purchase of shields and badges. Letters sent to various politicians Emma Hurst Farming Amendment.
Treasurer – Mani Singhal	Mani shared her screen with her complete report. Refer Annex B for Treasurers Report
Show Manager – Jeff Rapley	As this was his first time as Show Manager all went very well, Jeff thanked all those who helped both set up and pack up the ring equipment on the day – it was appreciated and made for a smooth running show.  Jeff also thanked Leanne Lynch as our stenographer, Ken
	Cassie Booth  Secretary – Cassie Booth  Treasurer – Mani Singhal  Show Manager –

		Butterfield made mention to him that she thoroughly enjoyed the day.
		Karen Stevenson mentioned the issue with the PA system, Jeff advised he is looking into the issue.
	Show Secretary – Kurt Morton	Show went very well – lovely to be able to hold the Show at our home grounds.
	Nuit Worton	All is in readiness for our February Show with Salvatore – moving forward we are going to be re using ribbons we will only need to fill in the gaps which will be a saving to the Club.
		State Breed dates have been confirmed by DogsNSW and John Fenner contracted.
		Our Easter Show judge unfortunately cannot fulfil the commitment. Carol Sykes was our second choice. Our third choice was Greg Green. Given that Greg has recently judged in two neighboring states we would like to get the members input as to how they would wish to proceed.
		To be discussed further in General Business.
	Communicatio	We have recently sent out the latest Shepherd News – not
	ns/Shepherd news - Jess	too many incorrect email addresses to bounce back
	Bird	Also have currently sold 16 calendars to date.
F	Puppy Listings/welfar e - Pam Jarvis	Welfare has had a number of enquires re rehoming of Shepherds, seems to be the main subject when taking enquiries these days with people after having the dogs for a short while want to then move them on. Both shelters that Shepherd Welfare is working at maximum capacity and then lucky enough someone comes and gives one of them a home.  Had an enquiry from Sydney re homing and when asked for
		a little more info to be sent still have not had any reply from her, also had an enquiry sent via the Secretary of a woman that needed help with her dog as it was showing aggressive tendencies during feeding times and also she said she would not trust him around children. These are dogs that really need close one on one training, obviously they do not want to spend the time to try and work with their dog as this is another one that has not come back to us. This dog is problem dog and needs specialist training.  Had another enquiry from a Sydney lady looking for a welfare dog I explained the situation to her that we had a number of animals available and sent them on to Linda at Welfare so hopefully one of the rescues gets a good home. Organizing a "Welfare Donation Tin" for Tuesday and Thursday night training.  Puppy Listings
		Have had several enquiries re pups and put them onto our people on the listings, Have emailed some members on the listings to find out if litters have been Sold or not and some have, but the breeders do not advise me that this is the case.

	Emailed several people for updates on their listings yesterday and most came back to me today, so will send updates to Fran tomorrow as I have just arrived back from the Doctors and will go through them tomorrow.					
Social Secretary – Artie Tatian Training – Cathy Shayler	everyone who heedback, we w		s – if anyone has any			
Web – Fran McAdam	•	Could Mel G please advise when possible details for Zap to go on the Website and Facebook Page costs and rules				
Breed affairs  – Mel Groth	Alistair from Victoria will be coming up to run our Zap next month and Jo will assist him as I will be in Tasmania that weekend.					
		d the question as to wh pleted Zap could get re				
Merchandise  – Deb Martin	Marketing took	in \$130 at the Decembain some quotes re inc	per Show – will			
Membership – Nev Kirkham		rs ratified at the comm	· ·			
	23/023	Glenn & Nereda				
	23/026	Finch	Hannah, Colin, John, James			
	23/024	Bailey / Joshua				
	Anna & 23/025 Kosovich Samanth Josephi					
	23/027	Schoebel	Peter, Marlene, Monique, Jessy			
	23/028	Darby	Dean			
	23/029	Harris	Mark			
	23/030	O'Connor	Sean & Jodie			
	23/031	Williams / Hine	Sarah / Christopher			
	23/032	Hendricks	Samantha			
Publicity - Karen Stevenson	Quarterly report has been submitted was due on the 15 <sup>th</sup> December, now waiting on further events to be forwarded to me for the new year.  Dog Lovers report was printed in the Quarterly Review as an article in the Spring Edition.					
Point score – Jessica Lynch		ollowing the December	Show			
HDED – Melissa Turoczy	All up to date					
Youth – Chelsea Bird	Nothing to report at the moment – looking into a "kids" day in 2023 or something similar					

		Identification – Graeme Stevenson	Nothing further to report
5.	Agend a Items	Bank Account  - Term Deposit due for renewal	As per Annex B
		Proposed Budget for 2023	As per Annex B
		Draft Financials for 2022	As per Annex B
		Public Officer Appointment	Fair Trading has requested that our Public Officer to be updated – nominations to be taken from the floor
			G. Stevenson nominated at Committee Meeting by K. Stevenson and seconded by F. McAdam. G. Stevenson confirmed that he still wished to be nominated.
			J. Fabian nominated G. Gregory, seconded C. Pickard
			Voting took place and the successful candidate was Mr. G. Gregory, Treasurer to forward to Glenn relevant paperwork to finalise the position.
		Voting on Motion 1 – Point Score Changes	Discussion took place and the motion will need to be reworded so K. Morton withdrew the motion.
		Voting on Motion 2 – Life Member – Greg Jones	Members voted in favour of Motion 2 and it was carried – Mr Greg Jones was awarded Life Membership – Congratulations Greg.
		Voting on Motion 3 – Identification Officer	Members voted in favour of Motion 3 and it was carried
		GSDCA AGM Motions – Election of	President opened the floor for anyone to speak on behalf of the nominees
		Office Bearers	Position – Secretary - Members voted in favour of Mr. Paul York
			Position – Obedience Chair – Members voted in favour of Mr, John Delucia Position – National Show Liaison Officer – Members voted in favour of Mr. Stephen Collins
		GSDCA AGM	16.1 – Members voted for the motion
		Motions	16.2 – Members voted for the motion 16.3 – Members voted for the motion 16.4 – Members voted for the motion 16.5 – Members voted for the motion 16.6 – Members voted for the motion 20.1 – Members voted for the motion 20.2 – Members voted against the motion
			20.3 – Members voted against the motion 20.5– Members voted against the motion

		20.6 – Members voted for the motion – with the recommendation that the wording should include – effective for all dogs born after January 2024 20.7– Members voted for the motion 20.8 – Members voted against the motion – with the recommendation that this motion should be removed
General Business	Easter Show 2023	Discussion took place and it was resolved to take nominations of alternative judges for April, 2023 & it was noted to consider moving Greg Green to 2024. New nominations taken from the floor and the members voted on the following:
		1. Marc Renaud (France) nominated: Kim Graham, seconded: Deb Martin 2. Roberto Caputi Jnr (Equador) nominated: Jess Lynch, seconded: Jess Bird 3. Carol Eastwood (UK) nominated: Jacqueline Fabian seconded: Fran McAdam 4. Carol Black (NZ) nominated: Kim Graham, seconded: Jamie Murray 5. Stephen Collins (SA) nominated: Karen Stevenson seconded: Graeme Stevenson 6. Robyn Knuckey (WA) nominated: Paul Murray, seconded: Kim Graham
	Puppy Booklets	Question was asked by K. Gregory are GSDL Puppy Booklets available again – G. Stevenson confirmed that printing is in process
	GSDCQ – Letter re Leishman	Discussion took place regarding letter received from the GSDCQ and it was resolved by the General Membership that this is a civil matter and not an issue for the GSDL to become involved in at this point.  Executive to investigate further with GSDCA and respond to the GSDCQ
	IVB – Inter Variety Breeding	Discussion took place regarding the current status of IVB – Mel. G confirmed that IVB still stands as was passed at the last AGM
Meeting clos	sed at – 10.43 p.	m.

#### Annex A (Attendance List)

**Fay Stokes Kurt Morton Hetty Choy** Mani Singhal Jess Kada **Denise Smith** Fran McAdam Susane Pederson Melanie Groth Jessica Lynch Daphne Murray Cassandra Booth Rachel Tulloch Pam jarvis Cleo Pickard Kim Gregory **Artie Tatian** Jacqueline Fabian Paul Murray Lyn Gregor

Julie Delriego

Kim Graham margaret moore Deb Martin Fade Khoshaba Dianne Morton Cath Shayler Leeanne Lynch Joanne Cathie **Trevor Moore** Victoria Tatian **Bret Adams** jason kibble Tony D'Arcy Chelsea Bird **Margaret Barnes** Jess Fowler Pam Kelso Jan Hood kerrie Griffis **Graeme Stevenson** 

Karen Johnson

Carolyn Becker karen Stevenson Glenn Gregory Luke Fowler **Matt Morris** Teresa Curry Robyne Ayres Jessica Bird Sandy O'Rourke James Murray Marilyn Nicholas **Lorraine King** Melissa Turoczy Megan Porter **Greg Jones** Jeff Rapley Karen Hedberg jodie carroll Marilyn Nicholas **Grant Morton** 

# THE GERMAN SHEPHERD DOG LEAGUE OF NSW INC A.B.N. 41 377 545 961

General Meeting
FINANCIAL UPDATE
09 JANUARY 2023

#### Agenda: 3 parts to this finance update

- 1. 2022 draft financial
- 2. 2023 budget estimates
- 3. Financial challenges for GSDL
- 4. Fixed term deposits

#### 2022 draft financials

- 1. Draft 2022 financial for auditor submitted this week
  - Total loss of -61,569
    - a. Nationals (20,428)
    - b. Training, Shows and Breed Survey (21,197)
    - c. Membership (2,093)
    - d. GSDCA fees (4,726)
    - e. Welfare (3,636)
    - f. Merchandise write-off (7,000)
    - g. Other depreciation (1,556)
    - h. Operations (10,693) including storage of equipment (5,204), Audit, BAS preparation and subscriptions for MYOB, Teams
- 2. Budget 2023 based on current estimates

Total loss of (21,865)

- a. Show entries \$12,350 (@avg \$35/entry and 60 dogs per show)
- b. Judge expenses (15,443) 2 shows with overseas judges
- c. Grounds and GSDCA (7,485)
- d. Trophies/Ribbons/Medal (6,211)
- e. Membership fee \$12,426 around 225 members
- f. Membership costs incl quarterly reviews (5,731) including quarterly review and postage
- g. Welfare (4,500)
- h. Investment (2,000)
- i. Rewards/Gifts/Presentations (3,000)
- j. Storage (1,200)
- k. BAS/Audit/Accounting (5,400)
- 3. Challenges are obvious
  - Look at what is working and what is not working promotion of the breed, increased membership, reduction of obvious costs, value added benefits for members
- 4. Fixed term deposits
  - a. Term deposit 1 with St George \$30,000 for 6 months @4% rate
  - b. Term deposit 2 with St George \$350,000 @ 4% rate over 12 months
  - c. Term deposit 3 with another bank \$500,000 to be decided
  - d. Reduce the working account from current

Thanks Jaquiline Fabian for all the work, support and handover

### INCOME AND EXPENDITURE STATEMENT - FOR THE YEAR ENDED 30 SEPTEMBER 2022 - Draft Only

	2022	2021	2020
	\$	\$	\$
_			
Income Fee			
Membership Fees	9,000	3,365	2,690
Membership Expenses	(11,902)		
Membership Net	(-2,093)	3,365	2,690
Training & Show & Breed Survey			
Breed survey fees	1,036	876	610
Show and trial income	5,605	9,090	28,833
Raffle Income	100	-	1,114
Canteen	-	-	-
Training	1,536	1,775	288
Total Training & Show & Breed Survey Income	8,277	2,651	2,012
Expenses – Training & Show & Breed Survey			
Breed Survey Expenses	(1,168)		
Trophies	(11,127)		
Judges	(5,915)		
Other Show	(7,020)		
Raffles			
Canteen			
Training			
GSDCA			
Dogs NSW	(4,245)		
Total Expenses	(29,474)	(30,537)	(24,364)
Net Training & Show & Breed Survey	(21,197)	(27,886)	(22,352)

Events Income			
Nationals Income	45,954		
Merchandise	17,228	93	1,469
Events Total Income	63,182	93	1,469
Events Expenses			
Nationals Expense	(60,263)		
Merchandise Expense	(23,348)		
Events Total Expense	(83,611)		
Events Net Total	(20,428)		
Other Income			
Interest Income	370	1,480	1,946
Sponsorship income			1,864
Donations		300	1,020,008
Other Income		28,053	18,276
Total Other Income	370	29,833	1,042,094
Total Net Income	80,829	45,032	1,077,098
Total Net Income Other Expenses	80,829	45,032	1,077,098
	<b>80,829</b> (4,726)	45,032	1,077,098
Other Expenses	,	45,032	1,077,098
Other Expenses GSDCA Fees	(4,726)	45,032	1,077,098
Other Expenses GSDCA Fees Advertising and Marketing	(4,726) (191)	<b>45,032</b> (4,103)	
Other Expenses GSDCA Fees Advertising and Marketing Welfare Expenses	(4,726) (191)		
Other Expenses GSDCA Fees Advertising and Marketing Welfare Expenses Administrative expenses	(4,726) (191) (3,636)	(4,103)	(11,586)
Other Expenses GSDCA Fees Advertising and Marketing Welfare Expenses Administrative expenses Operating expenses	(4,726) (191) (3,636)	(4,103) (67,907)	(11,586) (65,305)
Other Expenses GSDCA Fees Advertising and Marketing Welfare Expenses Administrative expenses Operating expenses Other expenses	(4,726) (191) (3,636) (10,693)	(4,103) (67,907) (8,976)	(11,586) (65,305) (26,471)

Income tax expense -

Operating surplus/(deficit) after income tax	(61,569)	(68,960)	946,903
Accumulated surplus at the beginning of the year	1,034,026	1,102,986	156,083
Accumulated surplus at the end of the year	972,457	1,034,026	1,102,986

This statement should be read in conjunction with the accompanying notes.

#### ASSETS AND LIABILITIES STATEMENT - Draft Only

#### AS AT 30 SEPTEMBER 2022

	Note	2022	2021	2020
		\$	\$	\$
Assets				
<b>Current Assets</b>				
Cash & Cash Equivalents	2	971,969	1,023,562	1,085,439
Inventory	3		7,000	13,811
Total Current Assets		971,969	1,030,562	1,099,250
Non-Current Assets				
Plant & Equipment	4		1,556	4,025
<b>Total Non-Current Assets</b>			1,556	4,025
Total Assets		971,969	1,032,118	1,103,275
Liabilities				
<b>Current Liabilities</b>				
Trade & Other Payables	5	1,784	2,000	2,000
GST Balance	6	-4,187	-5,783	-2,749
Revenue in advance	7	1,915	1,875	1,038
<b>Total Current Liabilities</b>		-488	-1,908	289
Total Liabilities		-488	-1,908	289
Net Assets		972,457	1,034,026	1,102,986

This statement should be read in conjunction with the accompanying notes.

THE GERMAN SHEPHERD DOG LEAGUE OF NSW INC

A.B.N. 41 377 545 961

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

AT 30 SEPTEMBER 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted by The German Shepherd Dog League of NSW Inc are stated to assist in a general understanding of the financial statements. These policies have been applied on a basis consistent with prior years, except as otherwise indicated.

The financial report is a special purpose financial report prepared for the members of The German Shepherd Dog League of NSW Inc. The Committee has determined that the association is not a reporting entity and any person other than those for whom the special purpose financial report was prepared should not act on this financial report.

#### (a) Basis of accounting

The financial statements have been prepared on the basis of historical costs and, except where stated, do not take into account current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

(b) Depreciation of property, plant and equipment

Property, plant and equipment are carried at cost. All items of property, plant and equipment are depreciated over their estimated useful lives commencing from the time the asset is held ready for use.

Profits and losses on disposal of property, plant and equipment are taken into account in determining the result for the period.

(c) Inventories

Inventories are valued at the lower cost and net realisable value.

(d) Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash at bank and on hand and short-term deposits with an original maturity of three months or less.

(e) Other intangibles

Intangible assets are stated at cost or at written down value when they are amortised over their anticipated useful lives. Intangible assets have not been tested for impairment.

(f) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the entity and the revenue can be reliably measured.

The following specific recognition criteria must also be met before revenue is recognised:

#### Sale of Goods and Services

Control of the goods has passed to the buyer.

#### Interest

Control of the right to receive the interest payment has passed to the entity.

THE GERMAN SHEPHERD DOG LEAGUE OF NSW INC

A.B.N. 41 377 545 961

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

AT 30 SEPTEMBER 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (g) Provisions

Provisions are recognised when the entity has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(h) Other taxes

Revenues, expenses and assets are recognised net of GST except:

- Where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable;
- Receivables and payables are stated with the amount of GST included.

The net amount of GST receivable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

(i) Taxes

#### Income taxes

The company is exempt from income tax under section 50-45 of the Income Tax Assessment Act 1997.

(j) Comparative figures

Where necessary comparative figures have been adjusted to conform with changes in presentation in the current year.

## THE GERMAN SHEPHERD DOG LEAGUE OF NSW INC A.B.N. 41 377 545 961

#### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS - Draft Only

#### AT 30 SEPTEMBER 2022

	2022	2021	2020
	\$	\$	\$
2. CASH AND CASH EQUIVALENTS			
Cash on hand	123	3,475	3,475
Cash at bank	759,161	807,707	870,913
Term deposits	212,685	212,380	211,051
	971,969	1,023,562	1,085,439

#### 3. INVENTORY

Inventory on hand		7,000	13,811
4. OTHER ASSETS			
GST receivable	4187	5,783	2,749
5. PROPERTY, PLANT AND EQUIPMENT			
Plant and equipment at cost	1,556	24,691	24,691
Less: Accumulated depreciation	(1,556)	(23,135)	(20,666)
	0	1,556	4,025
6. INTANGIBLE ASSETS			
Right to occupy clubhouse		36,800	36,800
Less: Accumulated amortisation		(36,800)	(36,800)
		-	_

#### 7. TRADE AND OTHER PAYABLES

Other creditors and accruals	1,784	2,000	2,000
8. INCOME IN ADVANCE			
Membership fees in advance	1,915	1,875	1,038

#### Budget 2023:

	Income			Expense		Profit			2022
Nationals				•	\$	-		-\$	14,309
Merchandise	\$	1,500.00	\$	1,200.00	\$	300.00	Scope of this to be decided	-\$	6,120
Calendar	\$	1,469.05	\$	325.00	\$	1,144.05	10 sold so far, expected to sell another 10	\$	-
Paypal charge			\$	125.00	-\$	125.00	Paypal .26% and .30c per order (200 total order)		
Show Entries	\$	12,475.00	\$	100.00	\$	12,375.00		-\$	1,236
Breed Surveys	\$	1,900.00	\$	1,363.50	\$	536.50	50 dogs at \$38 and expense of \$27.27 to GSDCA	-\$	131
Canteen	\$	8,718.65	\$	5,661.25	\$	3,057.40		\$	-
Canteen Welfare 20%			-\$	611.48	-\$	611.48			
Raffles	\$	400.00	\$	200.00	\$	200.00		\$	100
Judges	\$	-	\$	15,443.40	-\$	15,443.40		-\$	5,915
GSDCA	\$	-	\$	3,100.00	-\$	3,100.00	Includes GSDCA affiliation fees (votes X 5 @\$220)	-\$	4,726
Dogs NSW - Ground/Power/Building/O	\$	-	\$	5,485.00	-\$	5,485.00		-\$	4,245
Training	\$	690.00	\$	1,840.00	-\$	1,150.00	23 nights training with 10 dogs per session	\$	1,536
Membership	\$	12,425.89	\$	5,731.28	\$	6,694.61	201 plus 25 new members & Cost of Quarterly Rev	i∈-\$	2,093
Donations	\$	1,500.00			\$	1,500.00		\$	-
Welfare			\$	4,500.00	-\$	4,500.00		-\$	3,636
Trophies/Ribbons/Medals (Non GSDCA	\$	-	\$	6,210.80	-\$	6,210.80		-\$	11,127
Entertainment	\$	-			\$	-		-	
Asset			\$	2,000.00	-\$	2,000.00	Equipment for training and obedience	-	
Rewards/Gifts/Presentation	\$	-	\$	3,000.00	-\$	3,000.00		-	
Operational	\$	2,250.74	\$	8,297.18	-\$	6,046.44	Interest Received	-\$	12,249
*Accounting & Bookkeeping			\$	5,399.00					
Advertising & Marketing			\$	190.91					
Bank Fees			\$	712.72					
Sundry, Office, Postage, Print			\$	400.00					
Subscriptions & Memberships			\$	250.00			Website cost \$150 in Aug, Teams		
DogsNSW - Storage Sheds			\$	1,200.00					
Insurance			\$	144.55					
Total	\$	43,329.32	\$	63,970.93	-\$	21,864.57		-\$	64,150